

26 February 2018

Dear Shareholders,

I am pleased to enclose AJIL Financial Services financial statements for the year ended 31 December 2017.

2017 has proved to be another difficult year, during which, the Company has successfully overcome many challenges and achieved acceptable financial results for the year;

- SR 1,016 million was booked in new lease transactions during the year
- Profit before Zakat and Tax totaled SR 39 Million
- A 7.8% return was achieved on the share capital of the Company
- · Shareholders' equity stood at SR 901 million

These results will again allow the Board to recommend a dividend this year.

Throughout the year, AJIL management emphasized and maintained focus on its receivable portfolio by reinforcing its collection processes and strategies. Further, our credit assessment and evaluation system were realigned to the market with the objective of maintaining a qualitatively strong portfolio. In line with AJIL's product diversification strategy, 2017 witnessed the soft launch of both Auto Lease and Murabaha financing. Growth in both these sectors is expected to be focused and gradual.

"Regulatory Compliance" and "Risk Management" continue to be important factors within our broader programs of corporate governance and best in class practices and controls. Company is continuing to invest in Disaster Recovery and Cyber Security for protection of its computer systems from damage or from disruption.

AJIL's success to date is the result of the hard work and ability of our talented workforce to address, in a timely manner, evolving business and industry developments. I commend them for their professionalism and dedication. Our Board remains deeply engaged and excited about the opportunities ahead and confident that we will Insha'Allah continue to build upon the significant progress we have made to date.

Waleed Y. Zahid

Chairman